# MORTGAGE PROGRAM MATRIX





	QIVI	Commu	nity Loan (i	retail only)	
Occupancy	Loan Amount	Loan Purpose	Max LTV/CLTV	FICO	Reserves
Primary Home Only	Follow Agency Loan Limits	Purchase Rate/Term Refinance Cash Out Refinance	97.00%/97.00% and follow AUS results	Min FICO 620	Follow AUS Result
Price Incentive	★2% of loan amou	nt incentive with a	\$4,500 Caps		
Product	★30 and 15-year Fixed Age ★30-year Fixed Agency Hig	,			
Job & Income		cs outlined in the Fannie N	Nac Income calculation/docum Nae and Freddie Mac Overlay N		
Property Eligible	★ Refer to https://hub.com	llateralanalytics.com/corr	espondentsearch		
Property Type	state law), regardless of whachieve collateral eligibility	erty, structure, etc. in whi nether any income or asset;	ch there is knowledge of an ille s are being derived from the il hards or ranches), including th	legal activity. Property alterat	tions cannot be made to
Citizenship	★U.S Citizens; Permanent ★Non-Permanent Resident ★No limitation of FTHBs ★Maximum 4		non-occupant co-borrower		
Assets	★ Follow Fannie Mae and F (1) Fannie Mae DU Validat (2) Freddie Mac AIM-DDA	ion Services for asset veri		ment and borrower cash-flow	credit assessment is eligib
Credit	★Acceptable credit history	determined by AUS. Docu	ument per AUS findings. (non-t	raditional credit not eligible)	
Credit Event	★Refer to Fannie Mae and of Bankruptcy	Freddie Mac Overlay Mat	rix > Derogatory Credit and Fa	nnie Mae and Freddie Mac Ov	verlay Matrix > Reaffirmati
Appraisal	★ Follow AUS messaging for (1) If using DU Value Accept (2) If using LPA Automated (3) Additional due diligence (4) Value Acceptance (Appr (5) Appraisal transfer is NO	tance (Appraisal Waiver) is Collateral Evaluation (ACE e required when final DU o raisal Waiver) + PDR or ACI	s eligible. ) is eligible. r LPA Findings indicates High V	'alue Flag.	
Other Requirements	★No temporary buydown				



## **Agency Loan Program**

AAA LENDINGS offers the Standard Fannie Mae and Freddie Mac's Conforming, High Balance, HomeReady and HomePossible Loan Program, All requirements follow with

Fannie Mae and Freddie Mac Seller Guideline

Fannie Mae and Freddie Mac Seller Guideline						
Go	overnment Down Payment Assis	stance (DPA) First Lien				
Primary Home Only	Santa Clara County	Los Angeles County				
Area	Santa Clara County	The property is in the unincorporated area of Los Angeles County or in one of the HOP Participating Cities.				
		Eligible Area check here:				
DPA amount	1. Min. Loan Amount- \$68,000 2. Max. loan amount of \$250,000, up to 30% of the purchase price.	<ol> <li>HOP80: Up to \$100,000, or 20% of the purchase prices, whichever is lesser.</li> <li>HOP120: Up to \$85,000, or 20% of the purchase prices, whichever is lesser.</li> </ol>				
1 st lien/ Max. purchase price	<ol> <li>1. 1st lien:</li> <li>1) Must be 30-year fully amortized fixed rate loan</li> <li>2) Min. LTV is 60%, Max LTV is \$80%</li> <li>2. Max. purchase price:</li> <li>No maximum purchase price cap.</li> </ol>	<ol> <li>1. 1st lien:         Must be FHA or Conventional and have fixed interest rate, and fully amortized regulations, VA loans are permitted.     </li> <li>2. Max. Purchase price:         HOP80: The maximum purchase price allowed for existing or new homes is \$700,000 for Single-Family Homes,         Condominiums, and Townhomes         HOP120: The maximum purchase price allowed for existing or new homes is \$850,000 for Single-Family Homes,         Condominiums, and Townhomes     </li> </ol>				
Term and rate/ Lien position	<ol> <li>The term of the deferred loan is thirty (30) years. No monthly principal or interest payments are required for 30 years.</li> <li>Repayment of loan principal and a share of the appreciation is due at sale, cash-out refinance, default of the terms and conditions of the loan, or at the end of the term.</li> <li>2nd lien</li> </ol>	<ol> <li>0% interest loans with a deferred payment</li> <li>Repayment is required when the home is sold, there is a transfer of title, or the home is no longer owner-occupied.</li> <li>2nd lien</li> </ol>				
Credit score	Min. 620	Follow 1st mortgage				
Income limit	Not exceed 120% of the AMI	HOP80: Not exceed 80% COUNTY MEDIAN INCOME HOP120: Not exceed 120% COUNTY MEDIAN INCOME  *Income not to exceed maximum amount per family size.				
DTI	<ol> <li>The Min. Front-end ratio is 25%, and cannot exceed 38%.</li> <li>DTI cannot exceed 45%</li> </ol>	Follow DU				





### Government Down Payment Assistance (DPA) First Lien **Primary Home Santa Clara County Los Angeles County** Only LTV/CLTV CLTV cannot exceed 97% Follow 1st mortgage Citizenship US Citizen, Permanent Residents US Citizen, Permanent Residents All applicants, co-applicants, a non-borrowing spouse, and the First-time homebuyer First Time Home Buyers only applicants' adult household members must be FTHBs. All HOP applicants must complete an eight-hour first-time The borrowers, including non-borrowing spouses are required **Education for** homebuyer education seminar and obtain a Certificate of to attend and complete an eight (8) hour in-person, virtual, or Completion from a HUD-approved facilitator. The LACDA must borrowers online HUD certified homebuyer education course. receive a copy of the certificate before the close of escrow. **Eligible Use** Used for down payment only Down payment and/or closing assistance 1. The property must be a single family residence, A single unit residence (condominium, townhome, or singlecondominium, or townhouse dwelling. **Property Types & unit** family home) 2. Tenant-occupied properties are not eligible under HOP unless it is a tenant-purchaser transaction. HOP80-2024: 1. When the property is sold, there is a transfer of title, or the home is no longer owner-occupied, the homebuyer repays the loan, plus a share of the appreciation. 1. The share of net appreciation shall be capped at 100% of the 2. There is no "shared appreciation" applied if the property is original EMPOWER loan amount for the first ten (10) years of sold or transferred after the completed five (5) years of the the loan. recording of the HOP80 loan. 2. After the initial ten (10) year period, there is no cap on the **Shared Appreciation** share of net appreciation. HOP120-2024: 3. The Percentage Share of Appreciation based on percentage 1. When the property is sold or transferred within the first 15 of Original EMPOWER principal loan amount to the original years, the LACDA will share a portion of the property's purchase price of the home. appreciated value with the Homeowner. 2. There is no "shared appreciation" applied if the property is sold or transferred after the completed 15 years of the closing of the property purchase and the HOP120 loan. At least 3% or greater amount if required by the Senior Applicants must invest a minimum of 1% of the down Lender, plus closing costs. payment, not including closing costs, of their own funds. 2. Min. 50% of the required down payment must be the Applicants' total contribution into escrow, including initial **Borrower contribution** applicant's own funds. deposit, gift funds, and closing funds, cannot exceed \$150,000 3. Will allow up to 50% of the required borrower contribution for HOP80 and \$200,000 for HOP120. to be in the form of a gift. 1. Borrowers must have a minimum of one-month reserves **Asset Reserve /** Asset/Income Disclosure Form for all household members 18 2. The household's post-closing assets (excluding retirement vears or older. Limitation accounts) cannot exceed \$125,000.



WE ARE EXPERTS!	Eull D	oc lumb	O (22)		Page 4 of 14					
			O (30 Yrs Fixed							
Prop.Type	Loan Amt	Max LTV	Min FICO	Max C/O Amt	Max DTI	Reserves				
		•	Purchase / R/T Refinance							
	\$1.0M	80.00%	720		43.00%	12				
1-2 Unit	\$2.0M	75.00%	720		41.00%	18				
	\$3.0M	70.00%	760	NA	41.00%	24 36				
		75.00%		107.						
3-4 Unit	\$2.0M	70.00%	720		43.00%	18				
	\$3.0M 65.00% 760 41.00% 36									
	T		ome C/O Refinance	Г	Γ					
1-2 Unit	\$1.0M	70.00%	740	\$350K	43.00%	18				
	\$1.5M	65.00%		,						
	<u> </u>	Second Home Purchase / I	R/T Refinance (C/O Refin. I	neligible)	<u> </u>	<del> </del>				
1 unit	\$1.5M	70.00%	740	NA	43.00%	18				
		2-4 Un	its are ineligible							
	1		/T Refinance (C/O Refin. In							
1 unit	\$1.5M	65.00%	760	NA	40.00%	36				
	<u> </u>	2-4 Un	its are ineligible							
Product	★ Prime 30 Yrs Fixed ★ Prime 10/6 ARM (30-day Average SOFR/2.75Margin; 5/1/5 Cap, Qualifying Rate is the Higher of Note Rate or Fully Index Rate. Floor rate = margin)									
Citizenship	<ul> <li>★U.S. Citizens</li> <li>★Permanent Resident borrowers</li> <li>★Non-Permanent Resident</li> <li>★All U.S. citizens, permanent resident global clients, and non-permanent global clients must have a social security number in order to be eligible.</li> </ul>									
Job & Income	★Acceptable sources of income include:  (1)Wage Earner Income: All non-self-employed borrowers who receive a W-2 at year end to summarize total earnings—includes hourly, weekly, biweekly, part-time, seasonal, bonus, commission, and tips/gratuity.  (2)Self-Employed: Sole Proprietorship, Partnership, Corporations, and S-Corporations.									
Assets	<ul> <li>★Primary: LTV is 70% or less, minimum 5% contribution from own funds (liquid assets); LTV above 70%, minimum 10% contribution from own funds (liquid assets).</li> <li>★2nd Home or N/O/O can not use gift funds.</li> </ul>									
Credit	★4 trade lines in all, one of least 12 months. ★0x30x12 for mtg/rent.	f which is open and has a n	ninimum of 24 months histo	ory, the other 3 may be ope	n or closed but mu	ust be rated for at				
Appraisal	<ul> <li>★ Depreciating Markets policy applies to any MSA depreciating 5.01% or more. The above maximum LTV/CLTV/HCLTV should be reduced by 5% if the subject property is located in a depreciating market.</li> <li>★ Properties must be appraised or inspected (if that level of property fieldwork is recommended by DU or LPA) within the 12 months preceding the date of the note.</li> </ul>									
Other Requirements	★ At least 2 years landlord experience history is required.  ★ Max financed properties 5 for Primary Transaction; 4 for 2nd Home/Investment Transaction.  ★ Full Doc JUMBO 30 Yrs Fixed and 10/6 ARM can accept the high balance loan limits(2024 high balance limits).									



### Expanded Full Doc Jumbo (30 Yrs Fixed & 15 Yrs Fixed)

		Prir	nary Home		
	Units	Loan Amount	Max LTV/CLTV	FICO	Min PITIA Reserves
		<= 1.5M		>= 700	Per AUS
	1 Unit	<= 2.0M	80.00%	>= 720	Per AUS
	1-Unit	<= 2.5M	80.00%	>= 720	18 months
Purchase/		<= 3.0M		>= 740	18 months
Rate & Term		<= 1.5M	80.00%	>= 720	Per AUS
	2-Unit	<= 2.0M	80.00%	>= 740	Per AUS
		<= 2.5M	75.00%	>= 720	18 months
		<= 3.0M	75.00%	>= 740	18 months
		<= 1.0M	80.00%	>= 700	The greater of 6 mos / per AUS
	1-Unit	<= 1.5M	80.00%	>= 720	The greater of 6 mos / per AUS
	1-Onit	<= 2.0M	80.00%	>= 740	The greater of 6 mos / per AUS
Cash-Out		<= 3.0M	70.00%	>= 740	18 months
		<= 1.0M		>= 700	The greater of 6 mos / per AUS
	2-Unit	<= 1.5M	70.00%	>= 720	The greater of 6 mos / per AUS
		<= 2.0M		>= 740	The greater of 6 mos / per AUS

Second Home											
	Units	Loan Amount	Max LTV/CLTV	FICO	Min Reserves						
_ , ,		<= 1.5M	80.00%	>= 700	Per AUS						
Purchase/ Rate & Term	1-Unit	<= 2.0M	80.00%	>= 720	Per AUS						
nate a remi		<= 3.0M	75.00%	>= 740	18 months						
Coch Out	1 Unit	<= 1.5M	70.00%	>= 720	The greater of 6 mos / per AUS						
Cash-Out	1-Unit	<= 2.0M	70.00%	>= 740	The greater of 6 mos / per AUS						

	Investment										
	Units	Loan Amount	Max LTV/CLTV	FICO	Min Reserves						
		<= 1.0M	80.00%	>= 700	Per AUS						
	1-Unit	<= 1.5M	80.00%	>= 720	Per AUS						
	Purchase	<= 2.0M	80.00%	>= 740	Per AUS						
		<= 2.5M	75.00%	>= 740	18 months						
Purchase/		<= 1.0M		>= 700	Per AUS						
Rate & Term	1-Unit Rate & Term	<= 1.5M	75.00%	>= 720	Per AUS						
		<= 2.5M		>= 740	18 months						
		<= 1.0M		>= 700	Per AUS						
	2-Unit	<= 1.5M	70.00%	>= 720	Per AUS						
		<= 2.5M		>= 740	18 months						
Cash-Out	1-Unit	<= 1.5M	70.00%	>= 740	The greater of 6 mos / per AUS						
Casii-Out	2-Unit	<= 1.5M	65.00%	>= 740	The greater of 6 mos / per AUS						

- Maximum number of borrowers is four
- U.S. citizens

**Borrower** 

Eligibility

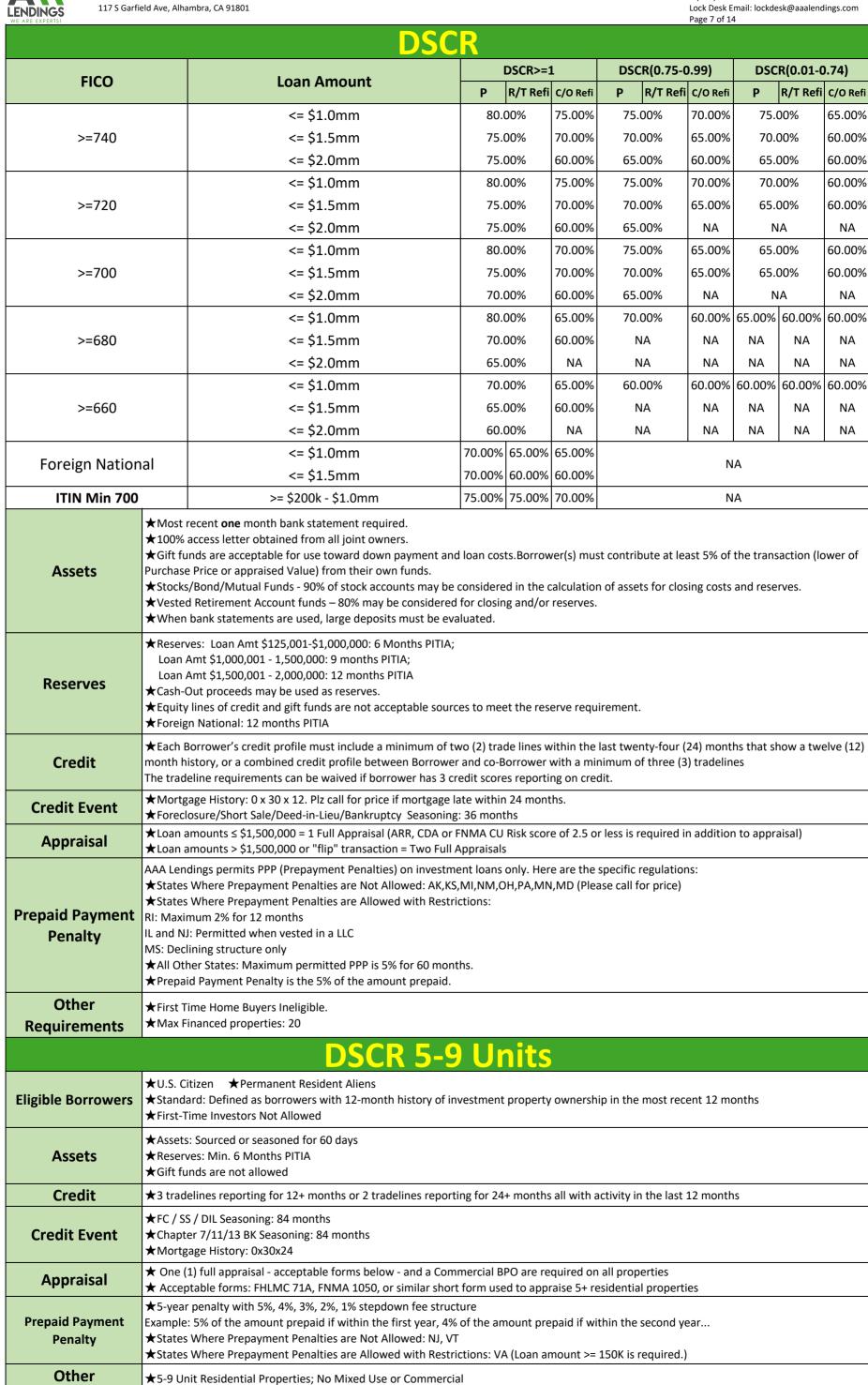
- Permanent resident aliens, with proof of lawful permanent residence
- Nonpermanent resident alien immigrants with proof of lawful residence
- Foreign Nationals are not eligible
- Borrowers who are a party to a lawsuit are ineligible.
- All borrowers must have a valid Social Security Number
- Non-occupant co-borrowers must share a relationship meeting gift donor under applicable Agency guidelines.





# Expanded Full Doc Jumbo (30 Yrs Fixed & 15 Yrs Fixed) continued

Income	<ul> <li>Follow AUS used for income and asset documentation, and verification requirements</li> <li>Capital gains income is not allowed. Capital gains losses do not need to be included.</li> <li>Income derived from the production or sale of marijuana is ineligible</li> <li>Income derived from Bitcoin and other virtual currencies is ineligible</li> <li>RSU income is eligible in accordance with Fannie Mae/Freddie Mac guidelines.</li> <li>Employment Offers or Contracts for future employment are not eligible.</li> </ul>
Assets	<ul> <li>VODs are not acceptable for asset documentation.</li> <li>Follow the gift requirements for the AUS used</li> <li>Gifts of equity are ineligible</li> <li>Follow the large deposit requirements of the AUS used</li> <li>On refinance transactions, the documentation explanation for large deposits is not required; however, any borrowed funds including any related liability must be considered</li> <li>Business assets are eligible for down payment and closing costs in accordance with Agency guidelines</li> <li>Business assets cannot be used as reserves.</li> </ul>
DTI	<ul> <li>Maximum DTI of 50.00% with an AUS approve/accept is eligible for the following:         <ul> <li>Primary residence</li> <li>Maximum CLTV 80.00%</li> <li>Maximum loan amount \$2,000,000</li> </ul> </li> <li>Scenarios not meeting the above criteria have a maximum DTI of 45.00% with an AUS approve/accept</li> </ul>
Credit	<ul> <li>No credit bureaus may be frozen. Borrowers must unfreeze all bureaus and the AUS rerun with updated credit.</li> <li>Installment debt must be paid in full to be excluded. Borrowers may not pay down installment debts to less than 10 months to exclude.</li> <li>Minimum 7-year seasoning on all major derogatory credit events including bankruptcy (7, 11, 13) multiple bankruptcies, foreclosures, Deedin-Lieu of Foreclosure, Pre-foreclosure Sale (Short Sale), Mortgage Charge-Off</li> <li>Forbearance: 6 months timely consecutive payments post forbearance required.</li> <li>Modifications: 6 months timely consecutive payments post forbearance required. The trial payment plan may be included in seasoning if the final modification payment is the same as the trial.</li> <li>Private mortgages may be verified with canceled checks or bank statements</li> <li>If there is evidence the subject loan being refinanced, or any other mortgage the borrower is obligated to, is currently in forbearance the loan is ineligible</li> <li>On the date of the loan application, the borrower's existing mortgage(s) must be current, which means that no more than 45 days have elapsed since the last paid installment. If the credit report does not reflect the above, proof the additional loan payments were paid on time is required.</li> </ul>
Appraisal	<ul> <li>One full appraisal for purchase transactions on loan amounts up to \$3,000,000</li> <li>Two full appraisals for refinance transactions on loan amounts &gt; \$2,000,000</li> </ul>
Other Requirements	<ul> <li>Loans must be underwritten through DU or LPA.</li> <li>Min. Loan Amt: \$1 above the conforming standard loan limit.</li> <li>Maximum cash-in-hand is \$500,000</li> <li>Maximum financed properties number is 10.</li> <li>State Restrictions:</li> <li>o Illinois Land Trust Vesting's are not eligible</li> <li>o Texas 50 (a)(6) refinance mortgages are not eligible</li> </ul>



★Max 2-acres ★Rural Ineligible ★Short-term rental income not eligible

Requirements



<pre>Loan Amount  &lt;= \$1.0mm</pre>	Prin P 90.0 85.0 85.0 85.0 65.0 85.0 85.0 85.0 85.0	00% 00% 00% 00% 00%	C/O Refi 80.00% 75.00% 75.00% 65.00% NA 75.00%	85.0 80.0 75.0 70.0 60.0	00% 00% 00% 00%	70.00% 70.00% 70.00% 65.00% 60.00%	85.0 80.0 80.0 75.0 70.0	00% 00% 00%	70.0 70.0 70.0 65.0
<= \$1.0mm <= \$1.5mm <= \$2.0mm <= \$2.5mm <= \$3.0mm <= \$3.5mm <= \$1.0mm <= \$1.5mm <= \$2.0mm <= \$2.0mm <= \$2.0mm	90.0 85.0 85.0 80.0 75.0 65.0 85.0 80.0	Refi 00% 00% 00% 00% 00% 00%	Refi 80.00% 75.00% 75.00% 65.00% NA 75.00%	85.0 80.0 80.0 75.0 70.0 60.0	Refi 00% 00% 00% 00% 00%	Refi 70.00% 70.00% 70.00% 65.00% 60.00%	85.0 80.0 80.0 75.0	Refi 00% 00% 00%	70.0 70.0 70.0 65.0
<= \$1.5mm <= \$2.0mm <= \$2.5mm <= \$3.0mm <= \$3.5mm <= \$1.0mm <= \$1.5mm <= \$2.0mm <= \$2.0mm	85.0 85.0 80.0 75.0 65.0 85.0 80.0	00% 00% 00% 00% 00%	75.00% 75.00% 70.00% 65.00% NA 75.00%	80.0 80.0 75.0 70.0 60.0	00% 00% 00% 00%	70.00% 70.00% 65.00% 60.00%	80.0 80.0 75.0	00% 00% 00%	70.0 70.0 65.0
<= \$2.0mm <= \$2.5mm <= \$3.0mm <= \$3.5mm <= \$1.0mm <= \$1.5mm <= \$2.0mm <= \$2.0mm	85.0 80.0 75.0 65.0 85.0 80.0	00% 00% 00% 00%	75.00% 70.00% 65.00% NA 75.00%	80.0 75.0 70.0 60.0	00% 00% 00%	70.00% 65.00% 60.00%	80.0 75.0	00%	70.0 65.0
<= \$2.5mm <= \$3.0mm <=\$3.5mm <= \$1.0mm <= \$1.5mm <= \$2.0mm <= \$2.5mm	80.0 75.0 65.0 85.0 85.0	00% 00% 00%	70.00% 65.00% NA 75.00%	75.0 70.0 60.0	00% 00% 00%	65.00% 60.00%	75.0	0%	65.0
<= \$3.0mm <=\$3.5mm <= \$1.0mm <= \$1.5mm <= \$2.0mm <= \$2.5mm	75.0 65.0 85.0 85.0 80.0	00% 00% 00%	65.00% NA 75.00%	70.0 60.0	00% 00%	60.00%			
<=\$3.5mm <= \$1.0mm <= \$1.5mm <= \$2.0mm <= \$2.5mm	65.0 85.0 85.0 80.0	00%	NA 75.00%	60.0	00%		70.0	0%	60 4
<= \$1.0mm <= \$1.5mm <= \$2.0mm <= \$2.5mm	85.0 85.0 80.0	00%	75.00%			NA			00.0
<= \$1.5mm <= \$2.0mm <= \$2.5mm	85.0 80.0			85.0			N.	А	N
<= \$2.0mm <= \$2.5mm	80.0	00%			00%	70.00%	85.0	0%	70.0
<= \$2.5mm			75.00%	80.0	00%	70.00%	80.0	0%	70.0
·	80.0	00%	70.00%	80.0	00%	70.00%	80.0	0%	70.0
<= \$3.0mm		00%	70.00%	75.0	00%	65.00%	75.0	0%	65.0
	75.0	75.00% 65.00		70.00%		0% 60.00%		70.00%	
<=\$3.5mm	60.0	00%	NA	60.0	00%	NA	N	Д	N
<= \$1.0mm	85.0	00%	75.00%	85.0	00%	70.00%	85.0	0%	70.
<= \$1.5mm	85.0	85.00% 75.0		80.00%		70.00%	80.00%		70.
<= \$2.0mm	80.0	80.00% 70.		80.00%		70.00%	80.00%		70.
<= \$2.5mm	75.0	75.00% 65.00% 75.00% 65.00%		65.00%	75.0	0%	65.		
<= \$3.0mm	70.0	00%	60.00%	70.0	00%	60.00%	70.0	0%	60.
<= \$1.0mm	80.0	00%	70.00%	80.0	00%	70.00%	80.0	0%	70.0
<= \$1.5mm	80.0	00%	70.00%	80.0	00%	70.00%	80.0	0%	70.
<= \$2.0mm	75.0	00%	65.00%			65.00%	75.0	0%	65.
<= \$2.5mm	70.0	00%	60.00%			NA	70.0	0%	N
<= \$3.0mm	N/	A	NA	N	A	NA	N	Д	N
<= \$1.0mm	80.0	00%	70.00%	80.0	00%	70.00%	80.0	0%	70.
<= \$1.5mm	75.0	00%	70.00%	75.0	00%	70.00%	75.0	0%	70.
<= \$2.0mm	75.0	00%	60.00%	70.0	00%	60.00%	70.0	0%	60.
<= \$2.5mm	70.0	00%	NA	65.0	00%	NA	65.0	0%	N
<= \$3.0mm	N/	A	NA	N	A	NA	N	Д	Ν
>= \$200k - \$1.5mm	80.0	00%	75.00%	80.0	00%	70.00%	75.0	0%	70.
	<= \$2.0mm <= \$2.5mm <= \$3.0mm <= \$1.0mm <= \$1.5mm <= \$2.5mm <= \$2.5mm <= \$3.0mm <= \$1.0mm <= \$1.5mm <= \$1.5mm <= \$1.5mm <= \$1.5mm <= \$2.0mm <= \$2.5mm <= \$2.	<= \$2.0mm	<= \$2.0mm	<= \$2.0mm	<= \$2.0mm	<= \$2.0mm	<= \$2.0mm	<= \$2.0mm	<= \$2.0mm

★Cash out proceeds may be as reserves.

★Reserves:

Loan Amt \$150,000-\$1,000,000: 6 Months PITIA; Loan Amt \$1,000,001 - 2,000,000: 9 months PITIA; Loan Amt>\$2,000,000: 12 months PITIA

★Loan amounts ≤ \$1,500,000 = 1 Full Appraisal (ARR, CDA or FNMA CU Risk score of 2.5 or less is required in addition to appraisal)

★Loan amounts > \$1,500,000 or "flip" transaction = Two Full Appraisals

★Each Borrower's credit profile must include a minimum of two (2) trade lines within the last twenty-four (24) months that show a twelve (12) month history, or a combined credit profile between Borrower and co-Borrower with a minimum of three (3) tradelines **Credit & Credit Event** The tradeline requirements can be waived if borrower has 3 credit scores reporting on credit.

★ Max Mtg Late 0x30x12. Plz call for price if mortgage late within 24 months.

★Bankruptcy/Foreclosure/Short Sales/Deed-in-Lieu ≥ 3 Years. AAA Lendings permits PPP (Prepayment Penalties) on investment loans only. Here are the specific regulations:

★States Where Prepayment Penalties are Not Allowed:AK,KS,MI,NM,OH,PA,MN,MD(Please call for exception)

★States Where Prepayment Penalties are Allowed with Restrictions:

### **Prepaid Payment Penalty**

RI: Maximum 2% for 12 months

IL and NJ: Permitted when vested in an LLC

MS: Declining structure only

★All Other States:

Maximum permitted PPP is 5% for 60 months.

★ Prepaid Payment Penalty is the 5% of the amount prepaid.

★Delayed Financing is allowed for primary only

Other Requirements ★If using business bank statement to qualify the loan, qualifying income is equal tothe total monthly business deposits divided by 12 months with the consideration of 50% expense factor, or with CPA Letter/ P&L to support expense factors.



								Page 9 of 14	•		
		CPA Prepared	<b>P&amp;</b>	<u>L/\</u>	<b>NV</b>	OE					
-1100				mary Ho			cond Ho	ome	Ir	vestme	ent
FICO		Loan Amount	Р	R/T Refi	C/O Refi	Р	R/T Refi	C/O Refi	Р	R/T Refi	C/O Refi
		<= \$1.0mm	80.0	00%	80.00%	80.0	00%	70.00%	80.	00%	70.00
>=740		<= \$1.5mm	80.00% 75.00%		80.	00%	70.00%	80.00%		70.009	
		<= \$2.0mm	80.0	00%	75.00%	80.	00%	70.00%	80.	00%	70.009
		<= \$2.5mm	80.0	00%	70.00%	75.	00%	65.00%	75.	00%	65.00
		<= \$3.0mm		00%	65.00%	70.	00%	60.00%	70.	00%	60.00
	<=\$3.5mm	65.0	00%	NA	60.	00%	NA	Ν	IA	NA	
		<= \$1.0mm	80.0	00%	75.00%	80.	00%	70.00%	80.	00%	70.009
		<= \$1.5mm	80.0	00%	75.00%	80.	00%	70.00%	80.	00%	70.009
>=720		<= \$2.0mm	80.0	00%	70.00%	80.	00%	70.00%	80.	00%	70.009
>=720		<= \$2.5mm	80.0	00%	70.00%	75.	00%	65.00%	75.	00%	65.009
		<= \$3.0mm	75.0	00%	65.00%	70.	00%	60.00%	70.	00%	60.009
		<=\$3.5mm	60.0	00%	NA	60.	00%	NA	N	IA	NA
		<= \$1.0mm	80.0	00%	75.00%	80.	00%	70.00%	80.	00%	70.009
		<= \$1.5mm	80.0	00%	75.00%	80.	00%	70.00%	80.	00%	70.009
>=700		<= \$2.0mm	80.0	00%	70.00%	80.	00%	70.00%	80.	00%	70.009
		<= \$2.5mm	75.0	00%	65.00%	75.	00%	65.00%	75.	00%	65.009
		<= \$3.0mm	70.0	00%	60.00%	70.	00%	60.00%	70.	00%	60.009
		<= \$1.0mm	80.0	00%	70.00%	80.	00%	70.00%	80.	00%	70.009
		<= \$1.5mm	80.00% 70.00%		70.00%	80.	00%	70.00%	80.	00%	70.009
>=680		<= \$2.0mm	75.00% 65		65.00%	75.	00%	65.00%	75.	00%	65.009
		<= \$2.5mm	70.00% 60.00%		60.00%	70.00%		NA	70.	00%	NA
		<= \$3.0mm	N	Α	NA	N	IA	NA	N	IA	NA
		<= \$1.0mm	80.00% 70.00%		70.00% 80.00%		70.00%	80.	00%	70.009	
		<= \$1.5mm	75.00% 70.009		70.00% 75.00%		70.00% 75.00%		00%	70.009	
>=660		<= \$2.0mm	75.00% 60.00%		60.00%	70.00%		60.00%	70.00%		60.009
		<= \$2.5mm	70.00% NA		NA 65.00%		NA	65.	00%	NA	
		<= \$3.0mm	N	Α	NA	N	IA	NA	N	IA	NA
ITIN Min 680 (FICO<700,Max LTV 7	70)	>= \$200k - \$1.5mm	80.0	00%	75.00%	80.	00%	70.00%	75.	00%	70.009
Assets & Reserves	★ Most recent <b>one</b> month bank statement required.  ★ 100% access letter obtained from all joint owners.  ★ Gift funds are acceptable for use toward down payment and loan costs.Borrower(s) must contribute at least 5% of the transaction (lower of Purchase Price or appraised Value) from their own funds.  ★ Stocks/Bond/Mutual Funds - 90% of stock accounts may be considered in the calculation of assets for closing costs and reserves.  ★ Vested Retirement Account funds - 80% may be considered for closing and/or reserves.  ★ When bank statements are used, large deposits must be evaluated. Large deposits are defined as a single deposit that exceeds 50% of the total monthly qualifying income for the loan.  ★ Cash out proceeds may be as reserves.  ★ Reserves:  Loan Amt \$150,000-\$1,000,000: 6 Months PITIA;  Loan Amt \$1,000,001 - 2,000,000: 9 months PITIA;  Loan Amt>\$2,000,000: 12 months PITIA										
Appraisal		mounts $\leq$ \$1,500,000 = 1 Full Appraisal (ARR, CDA or F mounts $>$ \$1,500,000 or "flip" transaction = Two Full A			e of 2.5 or	r less is r	equired i	n addition	to appra	aisal)	
redit & Credit Event	month h The trade ★Max M		and co-B edit score	orrower s reporti	with a mir	nimum o				now a tw	elve (12
Donalty	<ul> <li>★Max Mtg Late 0x30x12. Plz call for price if mortgage late within 24 months.</li> <li>★Bankruptcy/Foreclosure/Short Sales/Deed-in-Lieu ≥ 3 Years.</li> <li>AAA Lendings permits PPP (Prepayment Penalties) on investment loans only. Here are the specific regulations:</li> <li>★States Where Prepayment Penalties are Not Allowed:AK,KS,MI,NM,OH,PA,MN,MD</li> <li>★States Where Prepayment Penalties are Allowed with Restrictions:</li> <li>RI: Maximum 2% for 12 months</li> <li>IL and NJ: Permitted when vested in an LLC</li> <li>MS: Declining structure only</li> <li>★All Other States:</li> <li>Maximum permitted PPP is 5% for 60 months.</li> <li>★Prepaid Payment Penalty is the 5% of the remaining loan balance.</li> </ul>										



WE ARE EXPERTS!	Page 10 of 14
	Self Prepared P&L / WVOE
Property Type	★1 unit SFR/PUD/Condo, 2-4 Units (Non-warrantable Condo not acceptable)
Citizenship	★U.S. Citizen, Permanent Resident, Non-permanent Resident, Foreign National
Job & Income	<ul> <li>★WVOE:</li> <li>(1) WVOE (FNMA Form 1005).</li> <li>(2) VVOE</li> <li>★Self Prepared P&amp;L (Ownership &gt; 25%):</li> <li>(1) Two years of current Business License.</li> <li>(2) for application received on or before 6/30: YTD Profit and Loss Statement and 1 full year of Profit &amp; Loss statement, for application received on or after 7/1: Current YTD Profit and Loss Statement.</li> <li>★Schedule C and 1099 SE borrowers may be considered as self-employed borrowers if confirmed third party verifiable license (e.g realtors, insurance agents, broker) and verbal verification from the employer is provided.</li> </ul>
Assets & Reserve	<ul> <li>★Primary: 3 months PITIA reserve</li> <li>★Second/Investment: 6 months PITIA reserve</li> <li>★Most recent 2 months bank statement required.</li> <li>★When business assets are used for closing costs, Self-employed borrowers can only use amount corresponding to ownership %.</li> <li>★IRA/ 401K: able to use 70% (deduct 20% penalties and 10% tax)</li> <li>★Accept VOD in lieu of 1 month bank statement.</li> <li>★Gifted funds: NOT allowed for Investment and Foreign National borrowers, gift from trust account is NOT acceptable.</li> </ul>
Credit	<ul> <li>★Housing: 0x30x12, 2x30x24, 1x60x24</li> <li>★Installment/Revolving (Open accts only): 3x30x12, 4x30x24, 1x60x24</li> <li>★Bankruptcy: 4 Years</li> <li>★Charge off of a mortgage account or Short Sale: 2 Years</li> <li>★Foreclosure: 4 Years</li> <li>★Judgements, Collection, Charge offs - Seasoning not required but must be paid prior or at closing if amt &gt; than \$250</li> <li>★Two tradelines in good standing seasoned for at least 12 months.</li> </ul>
Appraisal	★Under \$1.5MM one full appraisal and one automated valuation model (AVM) or desk review. ★AVM/CDA must support the value within no more than 10% below the appraised value. ★Two appraisal reports required when loan amount is over \$1.5MM ★Transferred appraisal not acceptable
Foreign National	★Copy of unxpired passport, valid VISA  ★F1 AND F2 type are not allowed  ★Borrower must have U.S. address when applying for loan  ★Foreign assets (downpayment, closing costs, and reserves) must be transferred to a U.S. account prior to approval.  ★Credit Report to be pulled to check if there's any negative history. No Fico score required.  ★12 Months PITIA (1% above note rate for 5/6) and DTI Ratio: 38%.  ★Self-employed business or Foreign CPA license are to be independently verfied  ★Asset verfication (must be in U.S. banking institutions)  ★Automatic payment to be set up.  ★All documents must be translated by a certified translator.
Other Requirements	<ul> <li>★Fraud Report is required.</li> <li>★Max Debt-to-Income (DTI) ratio allowed: 43%.</li> <li>★Non-Arm's Length Transactions:</li> <li>(1) Primary residence only.</li> <li>(2) Borrowers cannot be an owner of a business entity selling the subject property.</li> <li>(3) Borrowers cannot provide services on trasaction (closing agent, title agent, appraiser, etc)</li> <li>(4) Gift of equity is permitted (Gift letter must be received)</li> <li>(5) Foreclosure bailout is not allowed.</li> <li>★No prepayment penalty.</li> </ul>



WE ARE EXPERTS!	eld Ave, Alliallibra, CA 91601				Page 11 of 14	sk@aaaiendings.com				
Prime HELOC										
Occupancy	Property Type	Loan Purpose	Max Loan Amount	Max LTV/CLTV	FICO	Max DTI				
Dating to 11	1 to 4-Unit	Purchase	<b>4500.000</b>	89.99% (Concurrent)	>=680	45.00%				
Primary Home	Warrantable Condo PUD	Cash Out Refinance	Cash Out Refinance \$500,000 85% (Standalone) >=700							
Second Home	1-Unit Warrantable Condo	Purchase \$500,000 80% (Concurrent) >=700								
Second Home	Warrantable Condo PUD  Cash Out Refinance \$500,000  80% (Standalone) >=720  45.00%									
Eligible Borrowers	<ul> <li>★ Borrowers must be the same for the first mortgage loan and HELOC (concurrent HELOCs only)</li> <li>★ U.S. citizens</li> <li>★ Permanent resident aliens</li> <li>★ Non-permanent resident aliens</li> <li>★ Non-occupant co-borrowers</li> <li>★ Revocable/"living" trusts are acceptable provided it is established by, and the primary beneficiary is, an individual; for concurrent HELOCs, loans closing in a trust must follow the same trust requirement as the first mortgage</li> </ul>									
Assets	★Concurrent HELOCs:The asset requirements and documentation standards of the first mortgage product will be used for the HELOC; this applies to transactions where the first mortgage is underwritten using an automated underwriting system (AUS) (e.g., Fannie/Freddie loans) as well as first mortgages that are manually underwritten (e.g., jumbo loans).  ★Standalone HELOCs: a single deposit that exceeds 50% of the total monthly qualifying income as the large deposits.									
Job & Income	<ul> <li>★Wage-Earner Income: All non-self-employed applicants who receive a W-2 at year end to summarize total earnings – includes hourly, weekly biweekly, part-time, seasonal, bonus, commission, and tips/gratuity.</li> <li>★Self-Employed Income: Sole proprietorship, Partnership, Corporations, and S-Corporations</li> <li>★Other Non-Employment Income: Alimony/Child Support/Maintenance, Unemployment/Public Assistance, Disability/Worker's Compensation Retirement/Pension, Social Security, Annuity, IRA, Military/VA Benefits, Trust, Interest &amp; Dividend, Inheritance/Guaranteed Income, Note Receivables, Mortgage Differential/COLA &amp; Rental</li> <li>★Readily Convertible Assets: Bank Deposits, Money Market, Marketable Securities, Mutual Funds, Annuities, and Bonds</li> </ul>									
Appraisal	<ul> <li>★The appraisal fee is required to quote with appraisal department.</li> <li>★Loan amt&gt;\$250k: Standard Full Appraisal Report must be required.</li> <li>★loan amt≤\$250k(see below for cases requiring a Standard Full Appraisal Report for ≤ \$250,000): 3rd party Collateral Evaluation must be required.</li> <li>★Full appraisal must be required for properties with any of the following characteristics:         <ul> <li>(1) Recent Remodel or Extensive Renovations</li> <li>(2) Properties with excess acreage(15+Acres)</li> <li>(3) Unique design or amenities(Berm/dome/log home or atypical amenities such as private tennis court, multiple outbuildings, etc.)</li> <li>(4) Adequate subject property and/or comparable data is not available.</li> </ul> </li> </ul>									
Ineligible First Lien Types	★(1) CONCURRENT HELOCO • FHA, VA, or USDA more • Construction or renova ★(2) STANDALONE HELOCO • Land contracts or cont • Reverse mortgages • Negative amortization • Home equity lines of contents	tgages ation loans S racts for deed	ce liens							
Other Requirements		es: (1) Purchase (2) Cash-ou aximum Line Amount / 240		x (Index + Margin + 2.00%) x	x (30 / 365)					



Expanded HELOC ★Standalones (Only HELOC transaction) does not need DU/LP approved, but require manually underwritten. **DU/LP Eligibility** ★ Piggyback's(First lien +HELOC/CES) First Mortgage must have DU Approved/Eligible, or LPA Accept, or Approve/Accept/Ineligible due to loan size for non-conforming 1st liens. ★ Fixed Rate fully amortizing Agency / Government eligible.  $\bigstar$  Agency ARM with initial fixed term  $\geq 5$  years. **Eligible First Lien**  $\bigstar$  Non-Agency Jumbo Fixed and ARM with initial fixed term  $\geq$  5 years. ★ AUS approval required (DU/LP), Approve/Ineligible (due to loan size) required for non-agency 1st liens. **Programs** ★Interest Only, Negative Amortization, privately held mortgage and other High Risk product features are ineligible. Standalone: provide current mortgage statement (or CD if recently closed on 1st mtg) and copy of 1st Mortgage Note. ★Salary Borrower: (1) Piggybacks follow first lien requirements. (2) Standalones: Most recent one month paystub + most recent year W2. (3) Tax transcripts are required when using tax returns for qualifying purposes. **Income Requirements** ★Self-employed: (1) Piggybacks: follow AUS for tax return requirements. (2) Standalones: 2 yrs tax returns(business and personal) with all schedules, and Year to Date P&L. ★ Piggybacks: follow FNMA/FHLMC guidelines except the program will not accept appraisal waivers. If AUS permits a value acceptance, then instead provide: Desktop, exterior inspection and/or interior inspection ★Standalones: 1) Desktop, exterior inspection and/or interior inspection or; **Appraisal** 2) FIRREA and USPAP compliant hybrid valuation. ★ For credit limits > \$250,000, a full appraisal with interior & exterior inspection containing color photos is required. Requirements ★AVM requirements - completed by Clear Capital with a Confidence Score of 80% or greater and a forecasted standard deviation (FSD) less than or equal to 0.13. ★1004D Completion Alternatives are ineligible. ★If property is located in a PUD, a HOA statement must be provided ★ Max DTI 43% for loan Limit <= \$250,000 | 34% for loan Limit > \$250,000 ★ Note Rate + 2% P&I over 30 year amortization as the qualifying rate. ★ Assets/Funds to Close/Reserves: (1) Piggybacks: follow first lien requirements. (2) Standalones: no asset verification is required if borrower is receiving cash-out (otherwise provide at least one month liquid asset statements showing sufficient funds to close) ★Mortgage late: 0x30x24 ★Title may not be held in the name of a trust. ★POAs are permitted on purchase transactions only and meet FNMA requirements. General ★ Eligible Properties: (1) 1 unit Primary Residence: (1) SFR / PUD / Townhouse / Rowhome (2) Low-rise condominium (Fannie/Freddie Warrantable) (3) High-rise Requirements condominium (Fannie/Freddie Warrantable) (2) 1 unit Second Home: SFR / PUD / Townhouse / Rowhome ★Credit limits: \$250,001-\$300,000 require minimum score of 700 Credit limits: \$300,001-\$350,000 require minimum score of 720 Maximum Credit Limit \$250,000 to 89.99% HCLTV, \$300,000 to 80% HCLTV, \$350,000 to 70% HCLTV on Owner Occupied. Maximum Credit Limit \$250,000 to 80% HCLTV, \$300,000 to 70% HCLTV on Second/Vacation homes. ★When borrower is not on the Note of the First mortgage of the subject property, the PITI must be included in the DTI calculation. The mortgage payment history must be provided. ★Minimum Line/Draw: \$25,000; minimum draw the lesser of \$50,000 or 75% of the line



Prime CES(Closed End Second) **Primary** 2nd Home&Investment **Min FICO Loan Amount Full Doc Bank Stmt Full Doc Bank Stmt** 75.00% >=740 80.00% 80.00% 80.00% >=720 80.00% 80.00% 80.00% 75.00% 70.00% \$75,000-\$350,000 >=700 80.00% 80.00% 80.00% >=680 75.00% 75.00% 75.00% 65.00% >=660 75.00% 70.00% 70.00% 60.00% >=740 80.00% 80.00% 80.00% 70.00% 80.00% >=720 80.00% 80.00% 70.00% \$350,001-\$450,000 >=700 80.00% 75.00% 75.00% 65.00% >=680 75.00% 70.00% 70.00% 60.00% >=660 75.00% 65.00% 65.00% 55.00% >=720 80.00% 75.00% 75.00% 65.00% >=700 80.00% 70.00% 60.00% 70.00% \$450,001-\$500,000 75.00% >=680 65.00% 65.00% 55.00% 70.00% >=660 60.00% 60.00% 50.00% **Agency Companion Option** \$75,000-\$500,000 >=700 80.00% ★Personal & Business-Combined or Business (12mo.): (1) At least one of the borrowers must be self-employed for at least 2 years (25% or greater ownership); (2) Asset Depletion allowed with Bank Statement documentation; (3) Standard expense factors apply: 50% expense factor. **Bank Statement** [12 months] ★Personal & Business Separated (12mo.): (1) At least one of the borrowers must be self-employed for at least 2 years (25% or greater ownership); (2) Asset Depletion allowed with Bank statement documentation; (3) Personal used to qualify, 3 months business to show business cash flows in order to utilize 100% of business related deposits in personal account (no expense factor). Job & Income ★Full Doc 2Yr(Standard FNMA Documentation): Income determined per DU findings - OR - W-2 borrowers, W-2 for most recent year and 30 day most recent paystub. Self-employed, 2 years tax returns and YTD P&L **Full Doc** ★Full Doc 1Yr (W-2 (12mo) / Tax Returns (12mo)) (1) Wage Earner - 1 year most recent W-2 plus 30 days paystubs. (2) Self-Employed - 1 year most recent tax returns plus either: YTD P&L after April 30th or 3 months bank statements verifying cash flow (No P&L) 🖈 Borrowers - Eligible for US Citizen, Non-Permanent Resident Alien (with US Credit), Permanent Resident Alien. Ineligible for Non-occupant co-**Eligible Borrowers** borrowers & entities. ★C08 borrowers are ineligible. ★Property Type - SFR, 2-4 Units(max 75 CLTV OO, 70 CLTV NOO), PUD, Condo-Warrantable(max 75 CLTV OO, 70 CLTV NOO). **Property Type** ★3 tradelines reporting for 12+ months or 2 tradelines reporting for 24+ months all with activity in the last 12 months. ★Agency Companion Option: (1) 2 active tradelines with 24 month history. (2) Active Mortgage/Rental history with 0x30x12 (Reported Institutional mortgage only, no private party rental histories without documentation) Credit (3) Or Active Mortgage history with 0x30x24 (Reported Institutional Mortgage only, no private mortgages) lacktriangle Housing Lates - 0x30x12 On all mortgages for all borrowers. Minimum 12 months housing history required: ★Credit Event Seasoning - 48 months - Foreclosure, short-sale, deed in lieu, bankruptcy. No multiple events in last 7 years. ★Derogatory Credit - Open charge-offs or collections <= \$1,000 per occurrence ok. No delinquent tradelines at closing. Open Medical collections <= \$1000 per occurrence ok. ★ A new full appraisal is required. **Appraisal** ★CDA report is required when no CU score or CU score>2.5. Requirements ★ Declining markets maximum 75% CLTV on Owner Occupied/2nd Home. Maximum 70% CLTV on Non Owner Occupied. ★Loan amount<=350K, Maximum Combined Liens - \$2.0M. Loan amount > 350K, Maximum Combined Liens - \$2.5M. ★Most recent 2 months bank statements required if additional assets are required. ★Properties listed for sale in the last 6 months are not eligible. **General Guideline** ★Loans that do not pass NY Subprime test are ineligible. ★Ineligible: Texas Section 50(a)(6) Equity Cash-Out. ★1st lien ARMS with < 3 years fixed period remaining qualified on fully indexed payment

1 (877) 789-8816 Lock Desk Email: lockdesk@aaalendings. Page 14 of 14

VE ARE EXPERTS!  Page 14 of 14								
DSCR CES(Closed End Second)								
Loan Amo	oan Amount Property Type FICO Max CLTV							
			720+	75%				
\$100,000-35	0.000		700+	70%				
<b>\$100,000</b> 33	0,000		680+	65%				
		SFR/PUD/ 2-4 Units/Condo	660+	60%				
			720+	65%				
\$350,001-50	0,000		700+	60%				
, ,	,		680+	55%				
			660+	50%				
	<b>★</b> US Citizens,	Permanent Resident Aliens, Nor	n-Permanent Resident Aliens					
<b>Eligible Borrowers</b>								
	★Foreign Nati	onals: 700 min FICO, 70% max C	CLTV					
Credit	★Credit Event (BK,SS,FC,DIL): 48 months and multiple credit events not allowed.  ★Housing History: Piggyback: 0x30x12; Standalone: 0x30x24.							
Appraisal Requirements	★Full appraisa ★Transferred	al required. appraisals allowed.						
General Property Requirements	★SFR: 600 mir	n sq ft   Condo: 500 min sq ft   2	2-4 Unit: 400 min sq ft  10 acres max					
General Guideline	★Standalone: ★Properties li ★Follow TRID ★Allowable ponot allowed. H ★Piggy back lo	6 mos seasoning required on exsted for sale ≤ 6 mos ineligible (disclosing and wait period required the oints and fees not to exceed the	refis only). irements. more restrictive of state law or 5.000 PML) allowed, must comply with all aging both liens. erty Report or Full Title Policy.					